

COURSE REQUIREMENTS

Complete at VCCS				Complete at NSU		
BACHELOR'S DEGREE REQUIREMENT		SATISFIED BY		BACHELOR'S DEGREE REQUIREMENT		
Course	Credits	CC Course	Notes	Course	Credits	Notes
SEM 101 (1 credit), SEM 102 (1 credit), and SEM 201 (1 credit)	1-2	SDV 100 College Success Skills or 101 Orientation	Students will receive 1 or 2 credits based on the number of credits transferred from the VCCS course. Students may need to take SEM 201 or an additional 1 or 2 credits at NSU to meet the 120-credit-hour minimum.	Cultural Social Science: HIS 335, HIS 336, HIS 371, HRP 320	3	Upper-division gen. ed. courses to meet the NSU cultural perspectives requirement
ENG 101	3	ENG 111 College Comp I		Cultural Humanities: ENG 383, MUS 234	3	
ENG 102	3	ENG 112 College Comp II or ENG 113 Tech-Prof Writing		HSM 300, HSM 300L Health Services Management/Health Services Management Lab	4	
General Education	3	Any UCGS Art or Humanities	These two courses come from two different disciplines.	HRP 310 Current Trends in Health Care Delivery	3	
General Education Humanities (e.g. ENG 207, FIA 201, or MUS 301)	3	Any UCGS Art, Humanities, or Literature		HSM 311 Legal Aspects and Ethics of Health Care Delivery	3	
PSY 210	3	PSY 200 Introduction to Psychology		HSM 331 Health Financial Management	4	
HIS 100 Level	3	Any UCGS History		BUS 365 Organizational Behavior and Theory	3	
BIO 100, BIO 100L	4	BIO 101 Introduction to Biology		HSM 368 Healthcare Marketing	3	
MTH 151, MTH 131, MTH 132, or MTH 153	3-5	Any UCGS Math course		HSM 387 Population Health	3	
	3-4	Any UCGS transfer course		HSM 397 Healthcare Information Systems	3	

	3-4	Any UCGS transfer course		HSM 451 Comprehensive Health Planning	3	
HED 100 (2cr) and PED 100 (1cr)	3	HLT 228 Intro to Public Health		HSM 454 Long Term Care Administration	3	
FSN 110	3	HLT 230 Principles of Nutrition		HSM 460 Public Health Administration	3	
BIO 100, BIO 100L, SCI 101, HRP 120 BUS 175, ECO 200, SOC 101, ECN 211	At least 9	<p>Clinic Focus: BIO 102 General Biology II BIO 206 Cell Biology BIO 141 & 142 Human Anatomy & Physiology I and II BIO 150 Microbiology for Health Science BIO 205 General Microbiology HLT 143 Medical Terminology BIO 256 General Genetics MTH 263 Calculus I</p> <p>Social Science Focus: ECO 202 Principles of Microeconomics HLT 241 Global Health Perspectives HLT 110 Personal and Community Health PHI 227 Bio-Medical Ethics PSY 230 Developmental Psychology SOC 200 Introduction to Sociology SOC 226 Human Sexuality</p>	Select at least three courses from this list that will count towards a Public Health major.	HSM 470 Managerial Epidemiology	3	
ACC 201 ACC 202 ECN 212 ENG 203	6	ACC 211 Principles of Accounting I ACC 212 Principles of Accounting II ECO 201 Principles of Macroeconomics ENG 210 Advanced Composition	These courses are required for the major. It is recommended that they be taken at VCCS when possible.			

ENG 285		CST 100 Principles of Public Speaking				
MTH 131, MTH 132, MTH 151, MTH	9-15	Additional community college-specific transfer courses required for completion of associate degree (e.g. ITE); World language through 201 or 202 level Additional NSU major requirements that can be completed at VCCS: College Algebra or Precalculus for Business Majors, or Calculus for Business Majors.	Students will consult with advisors regarding community college requirements and with transfer guides concerning 4Y requirements.	HSM 494 Health Services Management Internship	6	
		Additional transfer electives, if needed to meet 60 credits		HSM 497 Health Services Management Problems and Research	3	
				XXX XXX Free Electives	6	
CREDITS PRE-TRANSFER: 60-62				CREDITS POST-TRANSFER: 60		

TRANSFER GUIDANCE

Guaranteed Admission Agreement between NSU and the VCCS

This degree program is covered by NSU's Guaranteed Admission Agreement.

By meeting the following criteria, you are guaranteed admission to the B.S. in Health Services Management:

- Earn a transfer associate degree based on the Public Health curriculum.
- Earn a minimum of 2.0 GPA for the associate degree.
- A maximum of 63 credits will transfer and apply toward a bachelor's degree requirements.
- Submit your transfer application for admission by March 1, including an unofficial transcript.
- Request an official transcript to be sent upon completing the associate degree.
- Transfer within four years of first enrolling at the community college and within one year of completing the appropriate associate degree.

Please visit the www.TransferVirginia.org portal to find course requirements for different majors (Transfer Tools) and Transfer Guides that outline course requirements for specific majors (Resource Center).

See the [VCCS Transfer Programs](#) page for more details in our **Guaranteed Admission Agreement**.

No letter of intent is required to apply for guaranteed admission.

This transfer guide shows an optimal path to a bachelor's degree in Health Services Management at Norfolk State University. Completing the coursework above will position you to transfer to NSU in Health Services Management with junior standing and the potential to graduate in two years. If you complete the associate degree but haven't taken all of the recommended courses, you may still be able to pursue a Health Services Management degree at NSU, but your time to graduation may be impacted.

IMPORTANT LINKS & DATES:

- **University Transfer Center:** Transfer Admissions & Services <https://www.nsu.edu/transfer>
- **Admission Application:** By May 1 at <https://www.nsu.edu/Admissions-Aid/Apply-Online>
- **Financial Aid:** <https://www.nsu.edu/tuition-and-financial-aid>
- **FAFSA - Free Application for Federal Student Aid:** By October 1 at <https://studentaid.gov/h/apply-for-aid/fafsa>

WHAT SHOULD I CONSIDER WHEN SELECTING COURSES?

- This program is organized around a core of lower level general education courses, a core of business and management courses, as well as a health services management internship in the last year.
- A grade of C or higher is required for all HSM courses.
- The program curriculum emphasizes the business side of healthcare, and graduates will be knowledgeable in management and business principles to enter the workforce in a cadre of healthcare facilities.

- Students must take HSM 300 and HSM 300I as prerequisites for all the HSM courses. With the exception of HSM 470 and HSM 497, students must complete all the other courses in the curriculum before taking HSM 494-Health Services Management Internship. Additionally, students must earn a grade of C or higher in all accounting and economics courses before they can take HSM 331-Health Financial Management.
- Create a schedule for all required courses, pay attention to prerequisites and when courses are offered, complete your first math and English courses in your first year. For help, see Transfer Steps and Resource Center at www.TransferVirginia.org
- Connect with an advisor at your community college and NSU within your first year. College Connect available in your account at www.TransferVirginia.org

IS THIS DEGREE RIGHT FOR ME?

- The curriculum is relevant to the healthcare setting. The faculty members have many years of experience in online teaching and learning, and they are certified online instructors.
- The program is offered fully online to provide flexibility for students who are balancing personal and work responsibilities with academia.
- The program offers an internship in the last year at approved healthcare organizations through a memorandum of understanding (MOU) between NSU and the healthcare organization. The internship is a planned and supervised learning experience gained through direct observation and actual practice of administrative and management responsibilities and processes.

WHAT IS THE IMPACT ON MY DEGREE OF WORK I HAVE ALREADY COMPLETED?

- **Transfer Associate Degree Completion:** Completion of a transfer-level associate degree satisfies all lower-division general education requirements.
- **Dual Enrollment – Completion of Associate Degree in HS:** he agreement of guaranteed admission into the college applies to students earning an associate degree concurrent with high school who have completed a transfer associate degree with a minimum of 45 credits completed through a Virginia Community College, with a GPA of 2.0 or higher.
- **Credit for Prior Learning:** All course credits that were awarded by the two-year institution for equivalent prior learning experiences (IB, AP, CLEP, Military, etc.) will transfer based on the transfer equivalence for the course awarded.
- **Catalog Year:** Catalog year determined by first semester of attendance at the community college post high school graduation. For students maintaining continuous enrollment, this entitlement will be in effect for a minimum of four years from the time of the student's first enrollment at the two-year institution. Students must enroll at the four-year institution within one year of completing their associate degree.

IS THIS COLLEGE RIGHT FOR ME?

- NSU has been ranked by U.S. News and World Report as a Top 20 HBCU. in the nation.
- It is close to downtown Norfolk and within driving distance of Virginia Beach.
- On-campus housing is available. Weekend/evening/summer courses are available, and online degree options are available for several programs.
- NSU is a military-friendly institution. Learn more about our college at www.TransferVirginia.org.
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DID YOU KNOW THAT...

- Completing your Associate transfer degree post-high school satisfies all lower division general education requirements and increases the chance of completing your bachelor's degree?
- Exceeding 3 years or 90 credits at your community college means you may have exhausted your financial aid at that college and have limited your future financial aid at NSU?

WHAT CAN I DO WITH THIS DEGREE?

- Health service managers oversee the day-to-day operations of health care facilities such as doctors' offices, hospitals and nursing homes.
- Professionals in this field must understand the unique challenges facing health care facilities and possess knowledge of both health and business concepts. We'll help you develop knowledge and skills in both of these areas so you're ready on day one of your new career.
- Your Health Services Management degree also will prepare you for advanced education. Our graduates have gone on to pursue master's degrees in healthcare administration as well as nursing programs.
- Explore possible careers, salaries, and job outlook at www.TransferVirginia.org

PROGRAM SUCCESSES & HIGHLIGHTS

- The Healthcare Management Degree Guide ranked the BS.HSM as one of the most affordable health management programs online.
- Study.com ranked the BS.HSM as #5 on their list of best Bachelor's degree programs in healthcare management.
- 80% of students graduated within six years.

WHAT ARE MY CHANCES FOR GETTING ACCEPTED?

- NSU accepts close to 90 percent of students who complete an application.
- The average GPA of students admitted is 2.9.
- Learn more about applying at www.TransferVirginia.org.

DO MORE WITH YOUR DEGREE!

- Graduates of the HSM program with a GPA of 3.0 or higher are eligible to apply for admission into the Master of Healthcare Administration degree program at NSU.
- Students from other disciplines, such as nursing, have the opportunity to add HSM as a double major.
- Students who are enrolled in the Interdisciplinary degree program have the option to add HSM courses as a concentration to fulfill their degree requirements.
- All students who are enrolled in the HSM program are assigned an advisor to mentor and advise them as they matriculate through the program.

OTHER THAN CLASSES, ARE THERE OTHER PROGRAM REQUIREMENTS?

- At the end of the program, you will complete an internship that provides field training so you can apply your learning in a real-world setting. You'll gain valuable experience that enhances both your skills and confidence while building your professional network. Many students receive job offers from their internship experience.
- This internship does not meet the requirements for licensure in Long-Term Care Administration (LTCA). Students planning to seek LTCA licensure will be responsible for arranging their own internships.